



8020

## CONSULTANT BIO

### KELLY DEMARCHI, MBA

**Experience:** 20+ Years

**Expertise:**

- Financial Reporting & General Accounting
- Process Re-Engineering
- Project Management
- Financial Systems Implementation
- Treasury & Cash Flow Forecasting

#### Key Achievements

- Improved financial statement timeliness by 27% with process improvements
- Reduced expenses 12% YOY with strategic cost matrix and KPI reporting
- Led Insurance claims project documentation and negotiation for \$1.5M in recoveries
- Led comprehensive restructure of client accounting department to support cross-functional, multi-region roles, staffing plans, and career growth.

#### Technology Proficiency

- NetSuite
- Oracle
- Sage ERP systems
- FloQast
- OrderLogix
- Stampli

#### Education

Cal State - Cal Poly Pomona MBA, Accounting

Cal State - Cal Poly Pomona BS, Finance, Real Estate & Law

#### Previous Employers

- Enterprise Rent-A-Car
- First Service Residential, LLC
- Curative, Inc.



#### LinkedIn Profile:

[www.linkedin.com/in/kelly-demarchi](https://www.linkedin.com/in/kelly-demarchi)



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